



association of the
luxembourg fund industry



LONDON COCKTAIL AND CONFERENCE

**Luxembourg:
The Global Fund Centre**

**3 & 4 May 2016
Guildhall**



is pleased to invite you to a

Cocktail Reception



3 May 2016
6.00 pm - 8.00 pm
at the Guildhall - LONDON EC2V 7HH

To register: [click here](#)



08.15 – 09.00 **Registration & coffee**

09.00 – 09.15 **Welcome**

Denise Voss, Chairman, Association of the Luxembourg Fund Industry
Guy Sears, Chief Executive, The Investment Management Association, London

09.15 – 09.45 **Interview**

H.E. Pierre Gramegna, Minister of Finance, Luxembourg
Interviewed by: Andrew Walker, BBC World Service Economics Correspondent

09.45 – 09.50 **Chairperson's introduction**

Michael Ferguson, Vice Chairman International Affairs, Association of the Luxembourg Fund Industry

09.50 – 10.20 **Sustainability holds the key to the future of the Asset Management Industry**

Asset management is being buffeted by headwinds from many sides. Technology, economic uncertainty, low interest rates, new regulations, demographics and climate change are just some of the drivers of big changes. What will the future look like? What role will sustainability, technology, nimbleness, emerging market expertise and ethics play in sifting the winners from the losers? Mr Kapoor, a renowned expert on the financial sector and macroeconomics will map out the future for us.

Sony Kapoor, Managing Director, Re-Define, London

10.20 – 11.10 **Funds for growth**

Consumer trends, demographics, technology: what is the role of the asset management industry? The panel will:

- look at political initiatives likely to boost the investment fund business in Europe and beyond
- discuss how funds can contribute to pension funding, innovation and infrastructure and growth
- address trends and shifts in the asset management industry
- analyse the concept of better rather than more regulation

Panelists: Jacqueline Lommen, Director European Pensions, Robeco Institutional Asset Management B.V., Rotterdam
Burkhard Balz, Member of European Parliament, Brussels
Niall Bohan, Head of Unit, Capital Markets Union, European Commission, Brussels
Christian Dargnat, Former President of the European Fund and Asset Management Association
Massimo Tosato, Executive Vice Chairman, Schroder Investment Management Ltd., London

Moderator: Claude Kremer, Partner, Arendt & Medernach, Luxembourg

11.10 – 11.40 **Coffee break**

11.40 – 11.55 **The Reserved Alternative Investment Fund (RAIF) - A new regime for Luxembourg Alternative Investment Funds**

Jacques Elvinger, Partner, Elvinger Hoss Prussen, Luxembourg

11.55 – 12.45 **Distribution of investment funds around the world is being thoroughly revolutionized by regulation and technology. Panelists will:**

- discuss recent regulatory changes in Europe and analyse practical implications
- investigate what digital technology means to fund distribution in the future
- look into international 'hot spots' for distribution
- exchange experiences with the AIFMD passport and discuss upcoming changes

Panelists: Rebecca Mayo, Joint Managing Director, Lansons, London
Massimo Greco, Managing Director, Head of European Funds Business, JP Morgan Asset Management, London
Miller Guo, Chief Executive Officer, GF International Asset Management, London
José-Benjamin Longrée, Global Fund Distribution Leader, PwC, Luxembourg
Martin Parkes, Director, Government Affairs & Public Policy, BlackRock, London

Moderator: Thomas Seale, CEO, European Fund Administration S.A.

12.45 – 14.00 **Networking buffet lunch followed by parallel workshops**

Afternoon parallel workshops

LIQUID ALTERNATIVE STRATEGIES

14.00 – 14.50

Latest trends and new products

The RAIF in practice

Jean-Christian Six, Investment Funds & Regulatory Partner, Allen & Overy, Luxembourg

View from the industry

Jean-Francois Fortemps, Managing Director, MUGC Lux Management S.A., Luxembourg
Alex Nightingale, Head of Transaction Management Group, Fund Services, Deutsche Bank Fund Services, London

Interviewed by: Serge Weyland, Head of Financial Institutions, Banque Internationale à Luxembourg S.A.

14.50 – 15.25

Risk Management and oversight functions for liquid alternatives

Moderator: Henry Kelly, Independent Director, KellyConsult S.à r.l., Luxembourg

Panelists: Brian McMahon, Managing Director, BNY Mellon (Luxembourg) S.A.
Michael Derwael, Risk Manager, Lombard Odier Funds (Europe) S.A., Luxembourg
Thomas Nummer, Carne Global Financial Services, Luxembourg S.à r.l.
Manfred Schraepfer, Managing Director and Business Unit Head Financial Assets and Liquid Private Markets, Aquila Capital, London

REAL ESTATE WORKSHOP

14.00 – 15.25

Chairperson's introduction

Lize Griffiths, Partner, Deloitte, Luxembourg

Roundtable discussion

Moderator: Johan Terblanche, Partner, Dechert (Luxembourg) LLP

Real estate debt - What are emerging best practices?

Rachel Fenwick, Global Funds Counsel, LaSalle Investment Management, London
Maurits Cammeraat, Director of Professional Standards, INREV, Amsterdam

Real estate asset management in the spotlight: Key operational aspects and the impact on fund administration?

Sophie Bourguignon, Director Asset management, Hines Luxembourg S.à r.l.
Jason Jaap, Real Estate Finance Director EMEA, BlackRock, London
Frederic Ullens, Director, RBC Investor & Treasury Services, Luxembourg
Eef Verachtert, Senior Vice President, Brown Brothers Harriman Luxembourg S.à r.l.

Choosing the right fund vehicle: does the RAIF provide the solutions for real estate fund launches?

Jean-François Gillet, Head of Alternative Investment Funds Services, Societe Generale Securities Services Luxembourg
Pierre Weimerskirch, Managing Director, Luxembourg Investment Solutions S.A.

Afternoon parallel workshops

PRIVATE EQUITY WORKSHOP

14.00 – 14.10

Chairperson's introduction

Jane Wilkinson, Partner, KPMG Luxembourg

14.10 – 14.25

Keynote speech: Private Equity state of the market

Uli Grabenwarter, Deputy Director, Equity Investments, European Investment Fund, Luxembourg

14.25 – 15.00

Anglo-Saxon versus Luxembourg Limited Partnership: Spoilt for choice?

Differences and similarities of the Anglo-Saxon and Luxembourg LP structures – Why to opt for Luxembourg – Is the introduction of the Reserved Alternative Investment Fund (RAIF) a game changer to the industry?

Moderator: Jérôme Wittamer, Chairman, Luxembourg Private Equity & Venture Capital Association (LPEA)

Panelists: Jonathan Blake, Partner, Head of the International Funds Group, King & Wood Mallesons, London
Damien Crossley, Partner, Head of Tax Group, Macfarlanes, London
Keith O'Donnell, Managing Partner, Atoz Tax Advisers Luxembourg
Thibaut Partsch, Partner, Loyens & Loeff Luxembourg

15.00 – 15.30

Testimonial Talk: GP comments and concerns

interviewed by: Olivier Coekelbergs, Partner, Private Equity Leader, EY, Luxembourg

Richard Smith, Finance Director, European Capital, London

In partnership with **LPEA**
LUXEMBOURG PRIVATE EQUITY &
VENTURE CAPITAL ASSOCIATION

MAINSTREAM UCITS WORKSHOP

14.00 – 15.25

UCITS V: depositary / sanctions / remuneration Innovative UCITS and trends: ETF / China / loans

Chairperson's introduction

Chris Edge, Managing Director, HSBC Bank plc, Luxembourg Branch

Roundtable discussion

Daniela Klasen-Martin, Managing Director, Country Head, Cresbridge S.A., Luxembourg
Hermann Beythan, Partner, Linklaters LLP, Luxembourg
Christophe Boucherie, Head of Legal, Product, Natixis Global Asset Management, London
Marty Dobbins, Managing Director & Country Head Luxembourg, State Street Bank Luxembourg S.C.A.
Paul Robinson, Deputy Group Head of Legal & Transaction Management, Ashmore, London
Martin Vogel, CEO, MDO Management Company S.A., Luxembourg

To register: [click here](#)

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alfi | association of the
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12, rue Erasme
L- 1468 Luxembourg

Tel: +352 22 30 26 - 1
Fax: +352 22 30 93