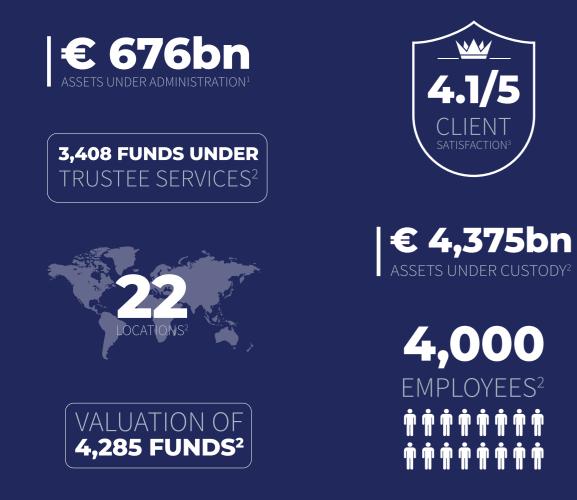
# SOCIETE GENERALE SECURITIES SERVICES

Proximity, robustness & experience

# THE FUTURE SOCIETE GENERALE

SOCIETE GENERALE SECURITIES SERVICES RANKS AMONG THE TOP TEN GLOBAL CUSTODIANS AND AMONG THE TOP **THREE EUROPEAN CUSTODIANS<sup>1</sup>** 



(1) Source: Societe Generale Securities Services quarterly benchmark on assets under custody - data as of 31/12/2021. (2) Source: Societe Generale Securities Services internal report - data as of 31/03/2022. (3) Source: Societe Generale Securities Services client satisfaction survey dated 31/12/2021.

As an integral part of the Societe Generale Group, Societe Generale Securities Services (SGSS) shares its purpose: "building together, with our clients, a better and sustainable future through responsible and innovative financial solutions." Societe Generale is one of the leading European financial services groups. Based on a diversified and integrated banking model,

the Group combines financial strength and proven expertise in innovation with a strategy of sustainable growth.

Societe Generale Services' ambition is to be **a** transformation, which is a strategic leading asset servicer in all major priority for Societe Generale markets, recognised for the quality Securities Services, in order to offer and competitiveness of its services, our clients innovative solutions the agility of its solutions, its strong that are always in line with their European footprint and the scope needs as well as with market and of its international network. We regulatory developments. Finally, place **environmental, social and proximity** is one of our core values **governance concerns** at the heart to which we are fundamentally of our development, both in our attached and which we strive daily activities and in the products to uphold every day by placing and services we offer our clients. client relations at the heart of our In recent years, we have been business model and culture.



**"BUILDING TOGETHER, WITH OUR CLIENTS, A BETTER** AND SUSTAINABLE **FUTURE THROUGH** RESPONSIBLE AND INNOVATIVE FINANCIAL SOLUTIONS"

Securities committed to a significant digital

#### **David Abitbol**

Head of Societe Generale Securities Services



## A COMPREHENSIVE, INTEGRATED AND SCALABLE RANGE OF SERVICES

We provide our clients - asset managers, asset owners, issuers, banks and brokers - with a comprehensive range of products and services to best meet their needs and successfully support their business growth. We are constantly improving our offer to ensure that it is in line with the latest market, regulatory and technological developments. In this respect, we leverage numerous intra-group synergies and unique partnerships with companies whose expertise is complementary to our own.

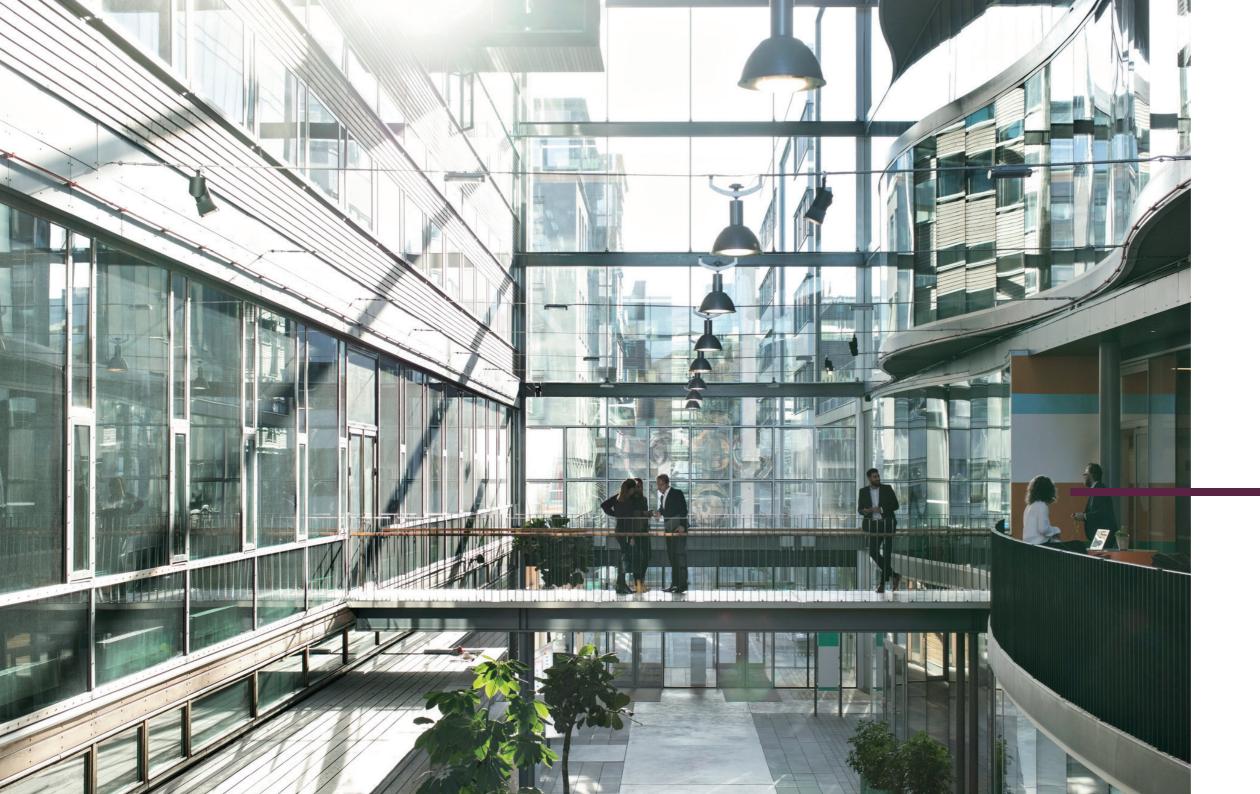
## **A RANGE ADAPTED TO INVESTMENT PROFESSIONALS**

#### **ASSET MANAGERS PRIVATE MARKET ASSET MANAGERS** ASSET OWNERS

#### **ISSUERS**

#### BANKS AND BROKERS

(1) Source: Societe Generale Securities Services internal report - data as of 31/12/2021.



# AN OPEN ARCHITECTURE FOR AN OPTIMAL QUALITY OF SERVICE

## AN ENSEMBLE OF INNOVATIVE SOLUTIONS ADAPTED TO YOUR NEEDS

## **CROSSWISE BY SGSS** -

Outsource your front-to-back operations thanks to an integrated and modular solution covering the entire value chain across all markets and asset classes. Turn your fixed costs into variable costs and gain efficiency and time to focus on your core business.

## I-DEAL -----

Delegate your dealing and execution operations via our fully customisable outsourced dealing desk offer. Optimise your costs, mitigate operational risks and facilitate your middle-office operations.

## **ETF LINK**

Benefit from **tailored support** and the expertise of the entire Group throughout the life cycle of your ETFs. Opt for the most relevant issuance model and manage your ETFs efficiently thanks to an **ergonomic and customisable online platform** accessible via SG Markets, the Group's BtoB web portal.

In order to provide our clients with a global offer and ever more innovative solutions, we are developing partnerships with companies outside the Societe Generale group that are recognised for their expertise. For example, we have chosen to include SimCorp Dimension<sup>®</sup>, one of the most efficient PMS<sup>11</sup> in the market, in CrossWise, our front-to-back outsourcing solution. In this way, we can ensure that we always offer the best possible quality of service to our clients.

(1) Portfolio Management System

## **SECURITIES LENDING**

Unlock the full potential of your portfolio by generating additional financial performance without impacting your strategy or ESG commitments. Via bespoke programmes and a secure framework, you retain control of your securities, borrowers and collateral.

## PRIVATE MARKET FUND SERVICES

Rely on SGSS, the pioneer asset servicer for solutions dedicated to buy-side companies specialising in unlisted assets. Our **dedicated team of experts** will help you optimise your entire front-to-back value chain with **innovative solutions tailored to the specifics of your business**.

## **CUSTODY 2.0**

Benefit from a completely redesigned, state-of-the-art custody system. The processing of your transactions is thus optimised, for greater speed, security and transparency.



A CLIENT-CENTRIC APPROACH Every day, our 4,000 specialists are attentive to our clients' needs and do their best to support them effectively. We are firmly convinced that **proximity** is an essential condition for satisfying their needs and understanding their challenges. That is why we have opted for **an organisation centred on client relations**, with a dedicated team for each client and for each project, in order to mobilise the appropriate know-how and resources in all circumstances. We are also careful to monitor this key indicator through regular **client satisfaction** surveys, the most recent of which gave us an overall score of 4.1/5<sup>1</sup>.

(1) Source: Societe Generale Securities Services client satisfaction survey dated 31/12/2021.

## DIGITAL TRANSFORMATION: A STRATEGIC PRIORITY FOR SOCIETE GENERALE SECURITIES SERVICES

In order to provide our clients with increasingly innovative digital tools, in line with their needs and regulations, we develop practical operational solutions with immediate added value every year:

#### SG MARKETS

Access Societe Generale group's BtoB platform and its entire application universe through a single online portal. Take part in the development and creation of new solutions via the SG Markets user club.

#### **FUND ALERTS**

## Be notified in real time of important movements

(subscriptions/redemptions) on your funds in order to be able to react promptly if necessary and set your alert thresholds according to your needs and commercial strategy.

#### AUTOEXPLAIN

#### Automate the production and writing of your fund factsheets using Artificial Intelligence. Decide

how often they should be produced, modify their content (if you wish), fully customise their graphic design and enrich your fund data.

#### **MYCASES**

Benefit from a **centralised client** relationship around a digital hub that directs each of your requests to the right contact within SGSS in real time. This **optimises the** processing of your queries and speeds up the response time.

#### APIs

Easily integrate your data managed by SGSS into your own digital environment thanks to the APIs provided and benefit from the latest developments in our digital tools in a simple and transparent way.

# **ESG:** A NEW HORIZON **FOR INVESTMENT**

Environmental, social and governance (ESG) challenges are at the heart of SGSS' development objectives. In order to enable its clients to fully commit to sustainable investment objectives, SGSS offers a full range of services allowing them to integrate ESG into their management strategies:

orders (pre-trade control).

■ Portfolio reporting and analysis: get a clear and global view of your investments' performance in terms of carbon footprint and compliance with multiple ESG criteria for your internal reporting, investor communication and – soon – your regulatory reporting under the SFDR<sup>1</sup>.

**Depository control:** directly integrate your chosen ESG criteria into the depository control of your funds.

(1) Sustainable finance disclosure regulation. (2) Source: Societe Generale Securities Services internal

**ESG in portfolio management:** SGSS integrates your ESG data into CrossWise, and particularly into the management tool, so that you can easily include your ESG objectives in your investments and ensure that your decisions are in line with your strategy, even before you place your

**General meeting voting platform:** set up your electronic voting instructions for the general meetings of the companies in which you invest on the Broadridge platform, covering 46 markets and connected to 19 voting recommendation agencies<sup>2</sup>.

## **YOUR SALES CONTACTS**







Stéphanie GAUDOUX Head of Coverage France and Continental Europe stephanie.gaudoux@sgss.socgen.com +33 1 58 98 13 28

LUXEMBOURG

Bryan FAGE

Head of Coverage Luxembourg

bryan.fage@sgss.socgen.com

+352 47 93 11 23 19





#### UNITED KINGDOM

Alessandro CAVALLARI Head of international sales alessandro.cavallari@sgss.socgen.com +33 1 57 29 23 15

Sébastien CLAYER Head of Coverage Switzerland sebastien.clayer@sgss.socgen.com +41 58 272 34 21

# **SWITZERLAND**

# **.**

€ 25.8bn

GROUP REVENUE<sup>1</sup>

131,000

MEMBERS OF STAFF<sup>1</sup> \*\*\*\*

\*\*\*\*\*\*



(1) Societe Generale group's 2022 universal registration document - data as of 31/12/2021.

## **SOCIETE GENERALE :** A ROBUST INTERNATIONAL GROUP

26 M CLIENTS<sup>1</sup> \*\*\*\*\* \*\*\*\*\*\* \*\*\*\*\*\*

€ 5,6bn NET INCOME<sup>1</sup>



#### SOCIETE GENERALE SOCIÉTÉ ANONYME WITH A CAPITAL STOCK OF € 1 062 354 722,50 AS OF 18TH JULY, 2022. PARIS TRADE REGISTER NO. 552 120 222 APE NO.: 651C REGISTERED OFFICE: 29 BOULEVARD HAUSSMANN 75009 PARIS VAT NO: FR 27 552 120 222



#### SOCIETE GENERALE Securities Services

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