

PRESS RELEASE

QUARTERLY FINANCIAL INFORMATION

Paris, November 5th, 2015

Q3 15: SOUND RESULTS MARKED BY A GOOD COMMERCIAL PERFORMANCE

- Net banking income** up +2.1%*, sharp increase in Retail Banking
- Stable operating expenses (+1.0%* vs. Q3 14)
- Cost of risk⁽¹⁾ maintained at a low level: 46bp in Q3 15 vs. 58bp in Q3 14
- Group net income up +27.7% vs. Q3 14 at EUR 1,126m in Q3 15
- Strengthening of the balance sheet: CET 1 ratio of 10.5% (+18bp in Q3 15), leverage ratio of 3.9% and total capital ratio of 15.7% at the end of Q3 15

9M 15: GROUP NET INCOME OF EUR 3,345m (+57.0% vs. 9M 14)

- Net banking income: EUR 19.6bn, +12.4% vs. 9M 14 (+5.2%* vs. 9M 14 excluding non-economic items**)
- Operating income excluding non-economic items** up +16.6%* vs. 9M 14
- ROE⁽²⁾: 8.6%

EPS⁽³⁾: EUR 3.23 for 9M 15 (9M 14: EUR 2.51)

* When adjusted for changes in Group structure and at constant exchange rates, adjusted for the impact of costs recognised in NBI in 2014 and recorded in operating expenses in 2015.

** Excluding non-economic items (revaluation of own financial liabilities and *Debt Value Adjustment*) for EUR +338m in Q3 15 and EUR +716m in 9M 15 (EUR -2m in Q3 14 and EUR -178m in 9M 14) in net banking income, or an impact on Group net income of respectively EUR +221m in Q3 15 and EUR +469m in 9M 15 (and EUR -2m in Q3 14; EUR -117m in 9M 14). See methodology notes.

Items relating to financial data for 2014 have been restated due to the implementation of the IFRIC 21 standard which applies retrospectively as from January 1st, 2015.

- (1) Excluding litigation issues, in basis points for assets at the beginning of the period, including operating leases. Annualised calculation.
- (2) Annualised, restated for the impact of IFRIC 21. Excluding non-economic items, collective provisions for litigation issues, PEL/CEL. See methodology note No. 2.
- (3) Excluding the effect of the revaluation of own financial liabilities and DVA (*Debt Value Adjustment*), after deducting interest, net of tax effect, to be paid to holders of deeply subordinated notes and undated subordinated notes, i.e. in 9M 15 EUR -330 million for deeply subordinated notes, EUR +7 million for undated subordinated notes, and correction of the effect of capital gains/losses on partial buybacks recorded during the quarter (nil in 9M 15). Earnings per share, including the revaluation of own financial liabilities and DVA, amounted to EUR 3.82 at end-September 2015, after deducting interest payable to holders of deeply subordinated notes and undated subordinated notes. See methodology note No. 3.

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Societe Generale's Board of Directors met on November 4th, 2015 under the chairmanship of Lorenzo Bini Smaghi and examined the results for Q3 2015.

Group net income was EUR 1,126 million in Q3 2015, up +27.7% vs. Q3 2014, taking the cumulative result for the first 9 months of the year to EUR 3,345 million, vs. EUR 2,130 million for the same period in 2014.

Net banking income, restated for non-economic items**, totalled EUR 6,026 million in Q3 2015 (+2.1%* vs. Q3 2014), and EUR 18,870 million for the first 9 months of 2015 (+5.2%* vs. the first 9 months of 2014)⁽¹⁾. The Group provided further evidence in Q3 of the excellent performance of its Retail Banking activities, both in France (up +4.2% excluding PEL/CEL effect vs. Q3 2014) and for International Retail Banking & Financial Services (+5.0%*), whereas the challenging market conditions observed during the summer led to Global Banking & Investor Solutions' revenues declining -10.7%*, despite dynamic Financing & Advisory activity.

The Group has accelerated the rollout of its new relationship model in Retail Banking, adapted to the new behaviour of its customers in the digital revolution era. In France, this is based on its three major brands (Societe Generale, Crédit du Nord and Boursorama). It intends to accelerate the expansion of Boursorama and exceed 2 million customers between now and 2020 on the back of its position as the leader in online banking in France. The Group is also accelerating the transformation of the Societe Generale and Crédit du Nord networks around three pillars: reinventing the relationship model, launching new digital initiatives and accompanying its employees in the transformation. This plan will enable the Group to improve the customer experience, based on an omnichannel relationship, while at the same time being more efficient, with the ambition of achieving a ROE of 15% by 2020 in French Retail Banking.

Operating expenses are under control (+1.0%* in Q3 2015 vs. Q3 2014). With the completion of the 2013-2015 cost savings plan (EUR 900 million of recurring savings secured), the transformation plan for 2017 is being implemented. This new plan aims to reduce recurring operating expenses by an additional EUR 850 million for EUR 450 million of restructuring costs. A EUR 40 million restructuring provision was recognised during the third quarter.

The **net cost of risk** was down -7.9%* in Q3 2015 vs. Q3 2014 with, in particular, a decline in the commercial cost of risk from 58 to 46 basis points, still below the targets set out in the strategic plan for end-2016 (55-60 basis points).

The "Basel 3" **Common Equity Tier 1 (CET1) ratio stood at 10.5%**⁽²⁾, (10.1% at end-September 2014), the leverage ratio at 3.9% (stable vs. end-September 2014) and the total capital ratio at 15.7% (14.6% at end-September 2014).

The Group's ROE⁽³⁾ stood at 8.6% in the first 9 months of 2015 (8.0% for the same period in 2014).

⁽¹⁾ In absolute terms, net banking income amounted to EUR 6,364 million in Q3 2015 (up +8.3% vs. Q3 14), and EUR 19,586 million for the first 9 months of the year (+12.4% vs. the first 9 months of 2014)

⁽²⁾ The published solvency ratios are calculated based on CRR/CRD4 rules, fully loaded, unless specified otherwise, see methodology note No. 5.

⁽³⁾ Excluding collective provisions for litigation issues, non-economic items, PEL/CEL provision and adjusted for the effect of the implementation of the IFRIC 21 standard, as well as the goodwill write-down on the Russian activities and the badwill recognised on the consolidation of Newedge in 2014. Annualised calculation, see methodology note No. 2 – ROE in absolute terms of 9.0% in 9M 15 and 5.8% in 9M 14.

Commenting on the Group's results for Q3 2015, Frédéric Oudéa – Chief Executive Officer – stated:

“The Societe Generale Group has posted sound results in Q3 2015 on the back of a good commercial performance and the continued control of costs and risks. We have provided further evidence of our growth potential against the backdrop of a recovery in Europe, with a substantial increase in our Retail Banking activities, in France with record growth in new customers and also internationally. Our ability to generate capital has enabled us to strengthen our financial solidity, with a CET1 ratio of 10.5%, in line with our target of around 11% at end-2016. Our balanced model and customer-focused strategy demonstrate our ability to create value and adapt to rapid changes in our customers' needs in an even more demanding regulatory environment. In keeping with the digital revolution that is accelerating in the banking world, we have decided to speed up and go further in the transformation of our French Retail Banking model based on the complementary nature of our three brands, and with the ambition of reinforcing our promise of being a reference in relationship banking.”

1 - GROUP CONSOLIDATED RESULTS

In EUR m	Q3 14	Q3 15	Change		9M 14	9M 15	Change	
Net banking income	5,876	6,364	8.3%	+7.9%*	17,432	19,586	12.4%	+10.3%*
<i>Net banking income ⁽¹⁾</i>	<i>5,878</i>	<i>6,026</i>	<i>+2.5%</i>	<i>+2.1%*</i>	<i>17,610</i>	<i>18,870</i>	<i>+7.2%</i>	<i>+5.2%*</i>
Operating expenses	(3,920)	(3,978)	+1.5%	+1.0%*	(11,825)	(12,544)	+6.1%	+3.4%*
Gross operating income	1,956	2,386	+22.0%	+21.8%*	5,607	7,042	+25.6%	+25.3%*
<i>Gross operating income ⁽¹⁾</i>	<i>1,958</i>	<i>2,048</i>	<i>+4.6%</i>	<i>+4.4%*</i>	<i>5,785</i>	<i>6,326</i>	<i>+9.4%</i>	<i>+9.1%*</i>
Net cost of risk	(642)	(571)	-11.1%	-7.9%*	(2,061)	(1,908)	-7.4%	-5.1%*
Operating income	1,314	1,815	+38.1%	+35.4%*	3,546	5,134	+44.8%	+42.1%*
<i>Operating income ⁽¹⁾</i>	<i>1,316</i>	<i>1,477</i>	<i>+12.2%</i>	<i>+10.1%*</i>	<i>3,724</i>	<i>4,418</i>	<i>+18.6%</i>	<i>+16.6%*</i>
Net profits or losses from other assets	(7)	(1)	NM	NM*	193	(42)	NM	NM*
Impairment losses on goodwill	0	0	NM	NM*	(525)	0	NM	NM*
Reported Group net income	882	1,126	+27.7%	+25.3%*	2,130	3,345	+57.0%	+53.6%*
<i>Group net income ⁽¹⁾</i>	<i>884</i>	<i>905</i>	<i>+2.4%</i>	<i>+0.5%*</i>	<i>2,247</i>	<i>2,876</i>	<i>+28.0%</i>	<i>+25.4%*</i>
Group ROE (after tax)	7.2%	9.0%			5.8%	9.0%		

(1) Adjusted for revaluation of own financial liabilities and DVA

Net banking income

The Group's net banking income totalled EUR 6,364 million in Q3 15, up +7.9%* vs. Q3 14 and EUR 19,586 million in 9M 15, up +10.3%* vs. 9M 14.

Excluding non-economic items, the Group's net banking income amounted to EUR 6,026 million in Q3 15 (up +2.1%* vs. Q3 14) and EUR 18,870 million in 9M 15 (+5.2%* vs. 9M 14).

- **French Retail Banking (RBDF)** revenues rose +4.2% in Q3 15 vs. Q3 14 (and +3.5% in the first 9 months), excluding the PEL/CEL provision (or respectively +7.1% and +3.4% in absolute terms). In an environment of low interest rates, French Retail Banking continued to enjoy dynamic activity, with a record number of accounts opened in the last ten years and strong growth in outstanding deposits and loans.
- **International Retail Banking & Financial Services' (IBFS)** net banking income rose +5.0%* in Q3 15 vs. Q3 14 (and +3.1%* in the first 9 months of 2015 vs. the same period in 2014). When adjusted for changes in Group structure and at constant exchange rates, revenues were higher in all the activities excluding Russia, particularly in Financial Services to Corporates and Insurance (+13.6%* between Q3 14 and Q3 15, and +12.2%* in the first 9 months of the year). In International Retail Banking, revenues increased +0.7%* overall between Q3 14 and Q3 15 (-1.3%* between 9M 14 and 9M 15), due primarily to the slowdown observed in Russia where, nevertheless, the situation stabilised in the third quarter.
- In challenging market conditions in Q3 15, **Global Banking & Investor Solutions (GBIS)** posted revenues down -10.7%* vs. Q3 14 despite the growth in Financing & Advisory activities. Revenues were up +2.6%* in 9M 15 vs. 9M 14 (stable at +0.7%* in Global Markets and Investor Services, up +3.6%* in Asset and Wealth Management, and +7.8%* in Financing & Advisory).

The accounting impact of the revaluation of the Group's own financial liabilities was EUR +447 million in Q3 15 (EUR -4 million in Q3 14), or EUR +821 million for 9M 15 (EUR -183 million in 9M 14). The DVA impact (see methodology note No. 7) totalled EUR -109 million in Q3 15 (EUR +2 million in Q3 14), and EUR -105 million in the first 9 months of 2015 (EUR +5 million in 9M 14). These two factors constitute the restated non-economic items in the analyses of the Group's results.

Operating expenses

The Group's operating expenses were generally stable in Q3 15 vs. Q3 14 (+1.0%*). Over 9 months, they amounted to EUR 12,544 million in 2015 vs. EUR 11,825 million in 2014. Operating expenses take account of the change in accounting method caused by the implementation of the IFRIC 21 standard. This has resulted in a number of costs, which would have been smoothed over the year according to previous accounting standards, being recognised in one instalment.

The Group completed its 2013-2015 cost savings plan during Q3 2015 and secured the entire EUR 900 million of planned recurring savings by mobilising EUR 457 million of transformation costs, less than the initial budget. Under the new transformation plan initiated in 2015, a EUR 40 million provision has been recognised in order to deal with the restructuring announced under this project, which aims to reduce the Group's recurring costs by EUR 850 million.

Operating income

The Group's gross operating income amounted to EUR 2,386 million in Q3 15, vs. EUR 1,956 million in Q3 14, up +21.8%* (and +25.3%* between 9M 14 and 9M 15, at EUR 7,042 million). This sharp increase can be explained primarily by the non-economic variation in the revaluation of own financial liabilities. If non-economic items are stripped out, gross operating income rose +4.4%* in Q3 15 vs. Q3 14 and +9.1%* between 9M 14 and 9M 15.

The Group's **net cost of risk** amounted to EUR -571 million in Q3 15, down -7.9%* vs. Q3 14.

The Group's **commercial cost of risk** (expressed as a fraction of outstanding loans) confirmed its downtrend, in line with the 2016 target. It stood at 46⁽¹⁾ basis points in Q3 15 vs. 44 basis points in Q2 15 and 58 basis points in Q3 14.

- In **French Retail Banking**, the commercial cost of risk was stable vs. Q2 15 at 42 basis points (38 basis points in Q2 15 and 51 basis points in Q3 14), due to the low level for business customers.
- At 91 basis points (vs. 96 basis points in Q2 15 and 128 basis points in Q3 14), **International Retail Banking & Financial Services**' cost of risk was lower overall. The cost of risk stabilised in Russia despite a challenging economic environment.
- **Global Banking & Investor Solutions**' cost of risk remained low in Q3 15 at 17 basis points (vs. 10 basis points in Q2 15 and 6 basis points in Q3 14), despite prudent provisioning in respect of oil and gas exposure.

The net cost of risk was EUR -1,908 million in 9M 15 vs. EUR -2,061 million in 9M 14.

The gross doubtful outstandings ratio was 5.5% at end-September 2015 (vs. 6.4% at end-September 2014). The Group's gross coverage ratio for doubtful outstandings stood at 64%, up +1 point vs. end-September 2014.

⁽¹⁾ Annualised rate, excluding litigation issues, in respect of assets at the beginning of the period and including operating leases

The Group's **operating income** was substantially higher, at EUR 1,815 million in Q3 15 (+35.4%* vs. Q3 14) and EUR 5,134 million for the first 9 months of 2015 (+42.1%* vs. the same period in 2014), due to the reduction in the net cost of risk and the increase in gross operating income.

Net income

After taking into account tax (the Group's effective tax rate was 34.7% in Q3 15 and 31.3% in 9M 15) and the contribution of non-controlling interests, Group net income totalled EUR 1,126 million in Q3 15 and EUR 3,345 million on a cumulative basis at end-September 2015. Group net income was EUR 882 million in Q3 14, with an effective tax rate of 30.2% and EUR 2,130 million for 9M 14, with an effective tax rate of 26.7%.

When corrected for non-economic items (revaluation of own financial liabilities and DVA)⁽¹⁾, Group net income amounted to EUR 905 million in Q3 15 vs. EUR 884 million in Q3 14. The cumulative result, excluding non-economic items, amounted to EUR 2,876 million at end-September 2015 (EUR 2,247 million over the same period in 2014).

ROE and EPS

The Group's ROE⁽²⁾ stood at 8.6% for 9M 15. On a like-for-like basis, ROE was 8.0% for 9M 14.

Earnings per share (EPS) amounts to EUR 3.82 at end-September 2015 (EUR 2.35 at end-September 2014), after deducting interest payable to holders of deeply subordinated notes and undated subordinated notes⁽³⁾. If the revaluation of own financial liabilities and DVA are stripped out, earnings per share amounts to EUR 3.23 (EUR 2.51 at end-September 2014), after deducting interest payable to holders of deeply subordinated notes and undated subordinated notes. This is the basis for the calculation of the proposed dividend distribution to be submitted to the Board of Directors and the Annual General Meeting (50% payout ratio).

⁽¹⁾ Excluding non-economic items detailed in methodology note No. 7 for 2014 and 2015

⁽²⁾ See methodology note No. 5, excluding non-economic items, collective provision for litigation issues, PEL/CEL and adjusted for the effect of IFRIC 21. Excluding the goodwill write-down in Russia and the initial consolidation of Newedge in 2014 (or effect of EUR -315 million on income). The adjustment relating to IFRIC 21 corrects, for each quarter, 25% of the taxes borne in their entirety in respect of the financial year. ROE in absolute terms in Q3 14: 7.2%, in 9M 14: 5.8%. ROE for Q3 15 and 9M 15 in absolute terms: 9.0%

⁽³⁾ After deducting interest, net of tax effect, to be paid to holders of deeply subordinated notes and undated subordinated notes for 9M 15: EUR -330 million for deeply subordinated notes and EUR +7 million for undated subordinated notes. See methodology note No. 3

2 - THE GROUP'S FINANCIAL STRUCTURE

Group **shareholders' equity** totalled EUR 57.9 billion⁽¹⁾ at September 30th, 2015 (EUR 55.2 billion at December 31st, 2014) and tangible net asset value per share was EUR 53.98, corresponding to net asset value per share of EUR 60.46, including EUR 1.48 of unrealised capital gains.

The consolidated balance sheet totalled EUR 1,352 billion at September 30th, 2015 (EUR 1,308 billion at December 31st, 2014). The net amount of customer loans (excluding securities purchased under resale agreements), including lease financing, was EUR 381 billion (EUR 356 billion at December 31st, 2014). At the same time, customer deposits amounted to EUR 352 billion vs. EUR 328 billion at December 31st, 2014 (excluding securities sold under repurchase agreements).

At the end of Q3 2015, the liquidity raised in respect of the 2015 medium/long-term financing programme amounted to EUR 31.5 billion in senior and subordinated debt. At parent company level, EUR 26.5 billion had been raised at September 30th, 2015. Refinancing sources break down between EUR 6.1 billion of unsecured senior vanilla issues, EUR 14.3 billion of structured private placements, EUR 1.5 billion of secured financing (SG SFH and SG SCF), EUR 3.5 billion of subordinated Tier 2 issues and EUR 1.1 billion of deeply subordinated Additional Tier 1 issues. At the level of the subsidiaries, EUR 5.0 billion had been raised at September 30th, 2015. The LCR (**Liquidity Coverage Ratio**) amounted to 144% at end-September 2015, vs. 118% at end-2014.

The Group's **risk-weighted assets** amounted to EUR 355 billion at September 30th, 2015 (vs. EUR 353 billion at end-December 2014 and at end-September 2014; EUR 361 billion at end-June 2015) according to CRR/CRD4 rules. Risk-weighted assets in respect of credit risk still represent the bulk of the bank's risks, more than 80% of the total, up by nearly two points year-on-year.

At September 30th, 2015, the Group's **Common Equity Tier 1 ratio**⁽²⁾ stood at 10.5%⁽³⁾ (10.1% at end-December 2014), for a target at end-2016 of around 11%. The Tier 1 ratio was 13.2% (12.6% at end-December 2014) and the total capital ratio amounted to 15.7% (14.3% at end-December 2014). The Group announced its intention to dispose of its stake in Amundi during the IPO launched on November 2nd, 2015. Based on the indicative price range fixed at between EUR 42.00 and EUR 52.50, the disposal of Societe Generale's entire stake would have an impact of between 22 and 26 basis points on the Common Equity Tier 1 ratio at December 31st, 2015.

The **leverage ratio** stood at 3.9%⁽²⁾ at end-September 2015 (3.8% at end-December 2014).

The Group is **rated** by the rating agencies DBRS (long-term rating: "A (high)" with a stable outlook; short-term rating: "R-1 (middle)" with a stable outlook), FitchRatings (long-term rating: "A" with a stable outlook; short-term rating: "F1"), Moody's (deposit and senior unsecured long-term ratings: "A2" with a stable outlook; short-term rating: "P-1" and long-term Counterparty Risk Assessment of "A1" and short-term Counterparty Risk Assessment of "P-1"), Standard & Poor's (long-term rating: "A" with a negative outlook; short-term rating: "A-1") and R&I (attribution of a long-term rating of "A" with a stable outlook).

⁽¹⁾ This figure includes notably EUR 9.4 billion of deeply subordinated notes and EUR 0.4 billion of undated subordinated notes

⁽²⁾ Fully-loaded ratios. See methodology note No. 5

⁽³⁾ The phased-in ratio, including the earnings of the current financial year, stood at 11.1% at end-September 2015, vs. 10.9% at end-December 2014. See methodology note No. 5

3 - FRENCH RETAIL BANKING

In EUR m	Q3 14	Q3 15	Change	9M 14	9M 15	Change
Net banking income	2,019	2,162	+7.1%	6,158	6,370	+3.4%
<i>Net banking income ex. PEL/CEL</i>	2,082	2,170	+4.2%	6,236	6,453	+3.5%
Operating expenses	(1,285)	(1,326)	+3.2%	(3,934)	(4,021)	+2.2%
Gross operating income	734	836	+13.9%	2,224	2,349	+5.6%
<i>Gross operating income ex. PEL/CEL</i>	797	844	+5.9%	2,302	2,432	+5.6%
Net cost of risk	(237)	(201)	-15.2%	(738)	(614)	-16.8%
Operating income	497	635	+27.8%	1,486	1,735	+16.8%
Group net income	317	410	+29.3%	956	1,102	+15.3%
<i>Group net income ex. PEL/CEL</i>	356	415	+16.6%	1,005	1,154	+14.8%
ROE	12.8%	16.8%		12.7%	15.0%	

French Retail Banking posted a very strong commercial and financial performance in Q3 15, maintaining the healthy momentum observed in H1 2015.

The expansion of the customer base continued in the three Retail Banking brands, particularly for mass affluent and high net worth clients, reaching a level unequalled for ten years. The number of net openings of current accounts for individual customers increased by +59% in the first 9 months of 2015 vs. the same period in 2014, i.e. nearly 274,000 accounts opened for the three brands Societe Generale, Crédit du Nord and Boursorama. In this context, Boursorama had more than 712,000 customers in France at end-September 2015.

On the strength of its special relationship with its customers, Societe Generale was voted “Customer Service of the Year 2016”. This is the fourth time that Societe Generale has received the award from Viséo Conseil. It rewards the commitment of employees, who are constantly listening to customers in order to support them on a daily basis and make banking simpler, closer and more effective for them.

In line with the trend in previous quarters, average outstanding deposits in the balance sheet rose +5.0% vs. Q3 14 to EUR 171.7 billion. This performance was driven by sight deposit inflow, which was still very robust (+15.1% vs. Q3 14). At the same time, net life insurance inflow was up +12% vs. Q3 14 and +21% vs. 9M 14, with a still strong unit-linked subscription rate since the beginning of the year (20.7% on average on gross inflow).

Average outstanding loans rose +2.7% vs. Q3 14 to EUR 179.0 billion, on the back of very robust housing loan production (x2.3 vs. Q3 14) and the gradual recovery in business customer demand (investment loans up +23% vs. Q3 14). The average loan/deposit ratio continued to improve to 104% in Q3 15 (vs.107% in Q3 14).

Driven by the strong commercial performance and after neutralisation of the impact of PEL/CEL provisions, French Retail Banking revenues were up +4.2% vs. Q3 14 (and +3.5% in 9M 15 vs. end-September 2014). Excluding the PEL/CEL effect, net interest income rose +3.4% vs. Q3 14 and 9M 14: the increase in outstanding deposits and loans and the good level of loan was greater than the negative effects of low interest rates and housing loan renegotiations.

The growth in commissions accelerated in Q3 15 to +5.5% vs. Q3 14, taking their increase to +3.5% in 9M 15, on the back of dynamic life insurance business and the development of synergies with the Group's other businesses.

Operating expenses were up +3.2% vs. Q3 14 and +2.2% vs. 9M 14, due primarily to the implementation of the European Single Resolution Fund and the acceleration of digital investments. However, the increase in operating expenses remained lower than the growth in NBI, resulting in French Retail Banking posting a cost to income ratio of 62.1% in 9M 15 (excluding the PEL/CEL effect and restated for 25% of the impact of the implementation of the IFRIC 21 standard), in line with the Group's targets.

The net cost of risk was substantially lower (-15.2% between Q3 14 and Q3 15 and -16.8% between 9M 14 and 9M 15).

Excluding the PEL/CEL effect, French Retail Banking's contribution to Group net income totalled EUR 415 million in Q3 15, up +16.6% vs. Q3 14. In 9M 15, it amounted to EUR 1,154 million (up +14.8%), resulting in a sound level of profitability (ROE of 15.9% excluding PEL/CEL effect and restated for 25% of the impact of the implementation of IFRIC 21).

4 - INTERNATIONAL RETAIL BANKING & FINANCIAL SERVICES

In EUR m	Q3 14	Q3 15	Change		9M 14	9M 15	Change	
Net banking income	1,899	1,888	-0.6%	+5.0%*	5,576	5,524	-0.9%	+3.1%*
Operating expenses	(1,048)	(1,018)	-2.9%	+2.1%*	(3,208)	(3,222)	+0.4%	+3.9%*
Gross operating income	851	870	+2.2%	+8.6%*	2,368	2,302	-2.8%	+2.1%*
Net cost of risk	(378)	(302)	-20.1%	-14.4%*	(1,068)	(922)	-13.7%	-8.7%*
Operating income	473	568	+20.1%	+26.1%*	1,300	1,380	+6.2%	+10.7%*
Net profits or losses from other assets	(1)	(1)	+0.0%	NM*	2	(27)	NM	NM*
Impairment losses on goodwill	0	0	NM	NM*	(525)	0	NM	NM*
Group net income	311	342	+10.0%	+16.4%*	302	793	x2.6	x 2.9*
ROE	12.9%	14.2%			4.2%	11.0%		

In Q3 15, the division posted an increase in revenues (+5.0%* vs. Q3 14 at EUR 1,888 million), supported by good dynamics in business activity overall. Operating expenses increased slightly to EUR -1,018 million (up +2.1%* vs. Q3 14). Gross operating income totalled EUR 870 million (+8.6%* vs. Q3 14) and the cost to income ratio stood at 53.9%, down -1.3 pp. Over the same period, the cost of risk improved significantly, down -14.4%*, thanks to a strong reduction in Romania. The division's contribution to Group net income in Q3 15 came to EUR 342 million, up +10.0% vs. Q3 14, thanks to good performances in Financial Services to Corporates and Insurance. Though improving, the situation in Russia continues to weigh on the contribution of International Retail Banking.

Revenues totalled EUR 5,524 million in 9M 15, up +3.1%* vs. 9M 14. Operating income amounted to EUR 1,380 million (+10.7%* over the same period) and the contribution to Group net income came to EUR 793 million, significantly higher than the contribution for 9M 14 of EUR 302 million.

International Retail Banking

In Q3 15, in International Retail Banking, the growth trend observed in previous quarters continued. At EUR 77.2 billion, outstanding loans were up +2.9%* vs. Q3 14, driven notably by strong commercial performances in the Czech Republic, Germany, the Balkans and Africa. Outstanding deposits continued to increase at a steady pace (+5.6%* vs. Q3 14), totalling EUR 69.3 billion at end-September 2015, with particularly strong deposit collection in Europe.

At EUR 1,285 million in Q3 15, revenues were slightly up (+0.7%*) vs. Q3 14, the increase in Europe and Africa offsetting the decline in Russia. Over the same period, International Retail Banking posted operating income of EUR 257 million, up +22.2%* vs. Q3 14, thanks to strict management of operating expenses and a reduction in the cost of risk. The contribution to Group net income of EUR 129 million was stable (-0.8%) vs. Q3 14, due to a lower result in Russia. In 9M 15, International Retail Banking revenues totalled EUR 3,756 million and the contribution to Group net income came to EUR 258 million, whereas in 9M 14 the contribution was negative at EUR -213 million, as 9M 14 was impacted by the write-down of all remaining goodwill on Russian activities.

In **Western Europe**, where the division has consumer finance operations in Germany, Italy and France, outstanding loans were up +5.1%* vs. Q3 14 at EUR 14.3 billion, driven by strong momentum in Germany (+13.0%*), notably on car loans. In Q3 15, the region posted revenues of EUR 173 million (+8.4%* vs. Q3 14) and gross operating income of EUR 87 million (+11.9%*). The contribution to Group net income was significantly higher at EUR 36 million (+80.0% vs. Q3 14).

In the **Czech Republic**, the Komerční Banka Group (KB) enjoyed good commercial dynamics in Q3 15, with outstanding loans growing by +8.5%* vs. Q3 14 to EUR 19.4 billion, driven by housing loans and large corporates. Outstanding deposits grew by +3.6%* to EUR 24.5 billion. Revenues were down -1.7%* vs. Q3 14 at EUR 255 million, in a context of low market rates. Operating expenses were stable* at EUR 133 million. The contribution to Group net income was maintained at a solid level, at EUR 55 million (+1.9% vs. Q3 14), with a low cost of risk.

In **Romania**, despite the improvement in the economic environment, loan demand remained low, resulting in a reduction in loan outstandings for the BRD Group of -2.7%* vs. Q3 14 at EUR 6.2 billion. Deposit collection however remained very strong in Q3 15, with outstandings increasing +13.2%* vs. Q3 14 at EUR 8.7 billion. The BRD Group's revenues were down in Q3 15 at EUR 129 million (-6.2%* vs. Q3 14), due to strong pressure on net interest margins in a low interest rate environment. However BRD made a positive contribution to Group net income of EUR 9 million in Q3 15, due to strictly monitored operating expenses and a sharp reduction in the cost of risk (-71.6%*).

In **other European countries**, outstanding loans were up +6.4%* at EUR 11.1 billion, notably with the good growth in the Balkans (+6.3%*), both for corporate and individual customers. Outstanding deposits were up +9.5%* vs. Q3 14 at EUR 10.6 billion. Revenues were 10.7%* higher in Q3 15 than in Q3 14 at EUR 187 million, while operating expenses remained under control at EUR 111 million (+1.1%*). The contribution to Group net income in Q3 15 came to EUR 10 million vs. EUR 26 million in Q3 14, due to a higher cost of risk.

In **Russia**, in a challenging environment, outstanding loans remained below the level of Q3 14, down -14.3%*, at EUR 8.5 billion. However, outstanding loans began to rebound in Q3 15 (+2.6%* vs. Q2 15), due to sustained activity in corporates and recovery in retail loan production. Outstanding deposits were unchanged* vs. Q3 14 at EUR 6.8 billion. SG Russia's liquidity position remained strong, with a loan to deposit ratio for Rosbank of 86% at end-September 2015. Net banking income declined by -10.0%*, to EUR 169 million, but improved significantly vs. Q2 15 (+26.3%*) thanks to improving margins and increasing volumes. Operating expenses were well contained at EUR 132 million despite double-digit inflation, increasing by +1.1%* vs. Q3 14, and operations were further rationalised (-2,669 FTE and -77 branches vs. December 2014). Overall, losses from SG Russia⁽¹⁾ were further reduced this quarter to EUR -20 million in Q3 15, vs. EUR -45 million in Q2 15.

In **Africa and other regions where the Group operates**, outstanding loans rose +5.2%* overall in Q3 15 vs. Q3 14 to EUR 17.8 billion, rising sharply in Africa in particular (+9.0%*). Over the same period, outstanding deposits increased by +5.6%* overall. Revenues totalled EUR 372 million in Q3 15, up +2.4%* vs. Q3 14, driven by volume growth in Africa. Operating expenses were stable vs. Q3 14 (-1.0%*) at EUR 207 million. The cost of risk declined by -17.4%* over the same period. The contribution to Group net income totalled EUR 49 million, up +2.1% vs. Q3 14.

⁽¹⁾ SG Russia's result: contribution of Rosbank, Delta Credit Bank, Rusfinance Bank, Societe Generale Insurance, ALD Automotive and their consolidated subsidiaries to the results of the Group's businesses International Retail Banking in Russia: contribution of EUR -30 million in Q3 15 and EUR +4 million in Q3 14.

Insurance

The Insurance business maintained its healthy commercial momentum in Q3 15, with gross life insurance inflow of EUR 2.2 billion in Q3 15. Life insurance outstandings rose by +5.5%* vs. Q3 14 to EUR 92.7 billion, with the unit-linked share increasing to 20.8% of outstandings.

In Personal Protection and Property & Casualty insurance, premiums totalled EUR 315 million in Q3 15 (3.7%* higher than in Q3 14), due to the good performance in France over the period (+10.0%*).

Net banking income totalled EUR 206 million in Q3 15 (+7.7%* vs. Q3 14) and EUR 616 million in 9M 15 (+9.8%* vs. 9M 14). The contribution of the Insurance business to Group net income amounted to EUR 89 million in Q3 15 (+8.5% vs. Q3 14) and EUR 247 million in 9M 15 (+8.3% vs. 9M 14).

Financial Services to Corporates

Financial Services to Corporates enjoyed a very good commercial momentum and strong earnings growth in Q3 15.

ALD continued to grow its vehicle fleet organically (+6.8%* vs. Q3 14), thereby maintaining its strong market positions.

Equipment Finance enjoyed a good level of new business in Q3 15 (up +5.2%* excluding factoring vs. Q3 14), driven by Scandinavia and Italy. Outstanding loans totalled EUR 15.3 billion (+4.3%* vs. Q3 14, excluding factoring).

In total, revenues from Financial Services to Corporates rose strongly (+16.9%* in Q3 15 vs. Q3 14) to EUR 394 million. Over the same period, strictly monitored costs limited the growth in operating expenses to +7.4%*, resulting in a +27.3%* increase in gross operating income vs. Q3 14. The contribution to Group net income was up +23.1% at EUR 128 million in Q3 15. In 9M 15, revenues amounted to EUR 1,140 million (+13.6%* vs. 9M 14) and the contribution to Group net income came to EUR 355 million (+22.0% vs. 9M 14).

5 - GLOBAL BANKING & INVESTOR SOLUTIONS

In EUR m	Q3 14	Q3 15	Change		9M 14	9M 15	Change	
Net banking income	2,115	2,000	-5.4%	-10.7%*	6,537	7,265	+11.1%	+2.6%*
Operating expenses	(1,537)	(1,562)	+1.6%	-2.8%*	(4,621)	(5,196)	+12.4%	+3.2%*
Gross operating income	578	438	-24.2%	-30.6%*	1,916	2,069	+8.0%	+1.3%*
Net cost of risk	(27)	(68)	x2.5	x2.2*	(53)	(174)	x3.3	x 2,9*
Operating income	551	370	-32.8%	-38.4%*	1,863	1,895	+1.7%	-4.3%*
Group net income	456	320	-29.8%	-34.8%*	1,487	1,533	+3.1%	-2.5%*
ROE	13.7%	8.5%			15.5%	13.9%		

Global Banking & Investor Solutions posted revenues of EUR 2,000 million in Q3 15, down -5.4% vs. Q3 14, reflecting the growth in Financing & Advisory and the decline in Global Markets in a challenging market environment.

The division's revenues totalled EUR 7,265 million in the first 9 months of 2015, representing a solid increase of +11.1% vs. the first 9 months of 2014.

Global Markets & Investor Services

The environment in the third quarter was marked by the consequences of the devaluation of the yuan in China and the turbulence in equity markets, triggering notably a substantial increase in volatility and correlation.

As a result, after solid growth in H1, Global Markets and Investor Services' revenues amounted to EUR 1,185 million, down -10.4% in Q3 15 vs. Q3 14. However, revenues for the first 9 months of 2015 were significantly higher, +10.9% vs. the same period last year at EUR 4,687 million.

- At EUR 411 million in Q3 15, **Equity** revenues declined -5.5% vs. Q3 14 while at the same time maintaining a substantial increase of +31.0%⁽¹⁾ in the first 9 months of 2015 at EUR 2,064 million. Third quarter revenues were adversely affected by challenging market conditions in Europe combined with lower commercial activity for structured products. This decline was partially offset by flow activities which benefited from the increase in volatility and growing client demand, particularly for derivatives. The Group saw an increase in its market share in cash equity activity and listed products.
- **Fixed Income, Currencies & Commodities** posted revenues down -22.7% at EUR 479 million in Q3 15, and -13.6%⁽¹⁾ in the first 9 months of 2015. The uncertainty in China created an unfavourable market environment for structured products and fixed income activities during a summer period characterised by reduced volumes. This decline was partially offset by the good performance of activities in emerging markets and in commodities.

⁽¹⁾ At constant structure

- **Prime Services'** revenues were sharply higher (+37.5%) at EUR 143 million in Q3 15 (and +34.1%⁽¹⁾ in the first 9 months of 2015 vs. the first 9 months of 2014), bolstered by strong client demand in volatile equity markets, especially in Europe.
- **Securities Services'** assets under custody were up +4.8% at EUR 3,995 billion year-on-year. At the same time, assets under administration increased +7.2% to EUR 585 billion. Securities Services' revenues were down -6.7% in Q3 15 vs. Q3 14. However, revenues for the first 9 months of 2015 were up +1.6% compared with the same period in 2014.

Financing & Advisory

Financing & Advisory continued to experience a strong commercial momentum in Q3 15, with revenues of EUR 561 million, up +7.9% vs. Q3 14. Natural resources financing enjoyed another excellent quarter marked by numerous transactions, while export and infrastructure financing also contributed to the business line's good performance. Advisory and capital market activities posted stable revenues vs. Q3 14 against the backdrop of a market lull.

Financing & Advisory revenues rose +16.4% to EUR 1,768 million in the first 9 months of 2015, reflecting the sharp increase in the number of transactions.

Asset and Wealth Management

The revenues of the **Asset and Wealth Management** business line totalled EUR 254 million in Q3 15, down -7.0% vs. Q3 14. Revenues rose +2.3% to EUR 810 million in the first 9 months of 2015.

Private Banking's assets under management amounted to EUR 112 billion at end-September 2015, up 2.4% at constant structure vs. end-September 2014, due to a good level of inflow driven by France and Luxembourg and a positive currency impact partially offset by an unfavourable market effect. The business posted net banking income of EUR 204 million in Q3 15, down -6.8% vs. the high level in Q3 14. Revenues in the first 9 months of 2015 remained higher than the same period last year, with a gross margin maintained at a high level of 108 basis points (vs. 103 basis points last year).

Driven by an inflow of EUR +22.2 billion since the beginning of the year, **Lyxor's** assets under management totalled EUR 105.7 billion at end-September 2015. Lyxor confirmed its No. 3 ranking in ETFs in Europe, with a market share of 10.8% at end-September 2015 (Euronext). Lyxor's revenues came to EUR 44 million in Q3 15, down -10.2% vs. Q3 14, reflecting the development of the business mix towards lower margin ETF activities.

Operating expenses

In Q3 15, Global Banking & Investor Solutions' operating expenses increased +1.6% but fell -2.8%* when adjusted for changes in Group structure and at constant exchange rates, reflecting good cost control. Operating expenses were up +3.2%* in the first 9 months of 2015, adversely affected by the contribution to the Single Resolution Fund (EUR 100 million, recognised in its entirety in the first quarter in accordance with the IFRIC 21 standard). The division's cost to income ratio stood at 71.5% at end-September 2015.

Operating income

Gross operating income came to EUR 438 million in Q3 15, down -24.2% vs. Q3 14. In the first 9 months of 2015, the increase amounted to +8.0% at EUR 2,069 million.

⁽¹⁾ At constant structure

The net cost of risk totalled EUR -174 million in the first 9 months of 2015, reflecting an increase in provisions in the oil sector, vs. a particularly low level of EUR -53 million in the first 9 months of 2014.

The division's operating income totalled EUR 1,895 million in the first 9 months of 2015, up +1.7% year-on-year.

Net income

Global Banking & Investor Solutions' contribution to Group net income amounted to EUR 320 million in Q3 15 and EUR 1,533 million in the first 9 months of 2015, up +3.1%.

Pro forma for the IFRIC 21 impact, ROE amounted to 14.2% in the first 9 months of 2015.

6 - CORPORATE CENTRE

In EUR m	Q3 14	Q3 15	9M 14	9M 15
Net banking income	(157)	314	(839)	427
<i>Net banking income (1)</i>	<i>(153)</i>	<i>(133)</i>	<i>(656)</i>	<i>(394)</i>
Operating expenses	(50)	(72)	(62)	(105)
Gross operating income	(207)	242	(901)	322
<i>Gross operating income (1)</i>	<i>(203)</i>	<i>(205)</i>	<i>(718)</i>	<i>(499)</i>
Net cost of risk	0	0	(202)	(198)
Net profits or losses from other assets	0	1	206	(2)
Group net income	(202)	54	(615)	(83)
<i>Group net income (1)</i>	<i>(199)</i>	<i>(239)</i>	<i>(495)</i>	<i>(621)</i>

(1) Adjusted for revaluation of own financial liabilities

The Corporate Centre includes:

- the property management of the Group's head office,
- the Group's equity portfolio,
- the Treasury function for the Group,
- certain costs related to cross-functional projects and certain costs incurred by the Group and not re-invoiced to the businesses.

The **Corporate Centre's** revenues totalled EUR 314 million in Q3 15 (vs. EUR -157 million in Q3 14). They include in particular the revaluation of the Group's own financial liabilities amounting to EUR +447 million (EUR -4 million in Q3 14).

Operating expenses amounted to EUR -72 million in Q3 15, vs. EUR -50 million in Q3 14. They include a EUR 40 million restructuring provision related to the Group's transformation plan.

Gross operating income was EUR 242 million in Q3 15 vs. EUR -207 million in Q3 14. When restated for the revaluation of own financial liabilities (see methodology note No. 7), it amounted to EUR -205 million (vs. EUR -203 million in Q3 14).

The Corporate Centre's contribution to Group net income was EUR +54 million in Q3 15 vs. EUR -202 million in Q3 14, mainly due to the impact of the revaluation of own financial liabilities. When corrected for this effect, it amounted to EUR -239 million in Q3 15 (vs. EUR -199 million in Q3 14).

7 - CONCLUSION

Societe Generale has pursued its transformation in order to adapt to the new regulatory and technological environment, demonstrating its ability to create value for its shareholders and customers. The Group is capitalising on its advance in terms of digital banking services, its integrated bank model and its ability to control its costs and risk in order to establish itself as the reference in relationship banking, helping to finance the economy. Accordingly, net asset value per share increased by 4.5% between end-September 2014 and end-September 2015, to EUR 60.46 at end-September 2015. Tangible net asset value per share amounted to EUR 53.98 (up by nearly 5.2% vs. end-September 2014) and EPS of EUR 3.23 (net of the revaluation of own financial liabilities and interest payable to holders of deeply subordinated notes and undated subordinated notes) at end-September exceeded the total for 2014, with a proposal to distribute 50% to shareholders.

8 - 2016 FINANCIAL CALENDAR

2015/2016 financial communication calendar

February 11th, 2016	Publication of fourth quarter and FY 2015 results
May 4th, 2016	Publication of first quarter 2016 results
August 3rd, 2016	Publication of second quarter and first half 2016 results
November 3rd, 2016	Publication of third quarter 2016 results

This document contains forward-looking statements relating to the targets and strategies of the Societe Generale Group.

These forward-looking statements are based on a series of assumptions, both general and specific, in particular the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations.

These forward-looking statements have also been developed from scenarios based on a number of economic assumptions in the context of a given competitive and regulatory environment. The Group may be unable to:

- anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise their potential consequences;
- evaluate the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this document and the related presentation.

Therefore, although Societe Generale believes that these statements are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, including matters not yet known to it or its management or not currently considered material, and there can be no assurance that anticipated events will occur or that the objectives set out will actually be achieved. Important factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among others, overall trends in general economic activity and in Societe Generale's markets in particular, regulatory and prudential changes, and the success of Societe Generale's strategic, operating and financial initiatives.

More detailed information on the potential risks that could affect Societe Generale's financial results can be found in the Registration Document filed with the French Autorité des Marchés Financiers.

Investors are advised to take into account factors of uncertainty and risk likely to impact the operations of the Group when considering the information contained in such forward-looking statements. Other than as required by applicable law, Societe Generale does not undertake any obligation to update or revise any forward-looking information or statements. Unless otherwise specified, the sources for the business rankings and market positions are internal.

9 - APPENDIX 1: FINANCIAL DATA: 2014 data adjusted following the retrospective implementation of the IFRIC 21 standard on January 1st, 2015

CONSOLIDATED INCOME STATEMENT

(in EUR millions)	Q3 14	Q3 15	Change Q3 vs. Q3	9M 14	9M 15	Change 9M 15 vs. 9M 14	
Net banking income	5,876	6,364	+8.3%	17,432	19,586	+12.4%	+10.3%*
Operating expenses	(3,920)	(3,978)	+1.5%	(11,825)	(12,544)	+6.1%	+3.4%*
Gross operating income	1,956	2,386	+22.0%	5,607	7,042	+25.6%	+25.3%*
Net cost of risk	(642)	(571)	-11.1%	(2,061)	(1,908)	-7.4%	-5.1%*
Operating income	1,314	1,815	+38.1%	3,546	5,134	+44.8%	+42.1%*
Net income from companies accounted for by the equity method	39	56	+43.6%	141	166	+17.7%	
Net profits or losses from other assets	(7)	(1)	+85.7%	193	(42)	NM	
Impairment losses on goodwill	0	0	NM	(525)	0	NM	
Income tax	(395)	(629)	+59.2%	(1,000)	(1,596)	+59.6%	
Net income	951	1,241	+30.5%	2,355	3,662	+55.5%	
O.w. non controlling interests	69	115	+66.7%	225	317	+40.9%	
Group net income	882	1,126	+27.7%	2,130	3,345	+57.0%	+53.6%*
Tier 1 ratio at end of period	13.0%	13.2%		13.0%	13.2%		

* When adjusted for changes in Group structure and at constant exchange rates

NET INCOME AFTER TAX BY CORE BUSINESS

(in EUR millions)	Q3 14	Q3 15	Change Q3 vs. Q3	9M 14	9M 15	Change 9M 15 vs. 9M 14	
French Retail Banking	317	410	29.3%	956	1,102	+15.3%	
International Retail Banking & Financial Services	311	342	+10.0%	302	793	x2.6	
Global Banking and Investor Solutions	456	320	-29.8%	1,487	1,533	+3.1%	
CORE BUSINESSES	1,084	1,072	-1.1%	2,745	3,428	+24.9%	
Corporate Centre	(202)	54	NM	(615)	(83)	+86.5%	
GROUP	882	1,126	+27.7%	2,130	3,345	+57.0%	

CONSOLIDATED BALANCE SHEET

Assets (in billions of euros)	30.09.2015	31.12.2014
Cash, due from central banks	81.6	57.1
Financial assets measured at fair value through profit and loss	513.9	530.5
Hedging derivatives	16.7	19.4
Available-for-sale financial assets	136.8	143.7
Due from banks	86.5	80.7
Customer loans	379.4	344.4
Lease financing and similar agreements	26.4	26.0
Revaluation differences on portfolios hedged against interest rate risk	2.8	3.4
Held-to-maturity financial assets	4.0	4.4
Tax assets	6.7	7.4
Other assets	70.5	65.2
Non-current assets held for sale	0.2	0.9
Investments in subsidiaries and affiliates accounted for by equity method	2.9	2.8
Tangible and intangible fixed assets	19.0	17.9
Goodwill	4.4	4.3
Total	1,351.8	1,308.2

Liabilities (in billions of euros)	30.09.2015	31.12.2014
Due to central banks	6.1	4.6
Financial liabilities measured at fair value through profit and loss	465.3	480.3
Hedging derivatives	10.0	10.9
Due to banks	104.2	91.3
Customer deposits	373.2	349.7
Securitised debt payables	107.6	108.7
Revaluation differences on portfolios hedged against interest rate risk	8.4	10.2
Tax liabilities	1.5	1.4
Other liabilities	91.8	75.1
Non-current liabilities held for sale	0.2	0.5
Underwriting reserves of insurance companies	105.6	103.3
Provisions	4.6	4.5
Subordinated debt	11.8	8.8
Shareholders' equity	57.9	55.2
Non controlling Interests	3.6	3.6
Total	1,351.8	1,308.2

10 - APPENDIX 2: METHODOLOGY

1- The Group's consolidated results as at September 30th, 2015 were examined by the Board of Directors on November 4th, 2015.

The financial information presented in respect of Q3 2015 has been prepared in accordance with IFRS as adopted in the European Union and applicable at that date, and has not been audited.

Note that the data for the 2014 financial year have been restated due to the retrospective implementation on January 1st, 2015 of the IFRIC 21 standard, resulting in the publication of adjusted data for the previous financial year.

2- Group ROE is calculated on the basis of average Group shareholders' equity under IFRS excluding (i) unrealised or deferred capital gains or losses booked directly under shareholders' equity excluding conversion reserves, (ii) deeply subordinated notes, (iii) undated subordinated notes recognised as shareholders' equity ("restated"), and deducting (iv) interest payable to holders of deeply subordinated notes and of the restated, undated subordinated notes, (v) a provision in respect of dividends to be paid to shareholders (EUR 1,285 million at September 30th, 2015). The net income used to calculate ROE is based on Group net income excluding interest, net of tax impact, to be paid to holders of deeply subordinated notes for the period and, since 2006, holders of deeply subordinated notes and restated, undated subordinated notes (see below).

As from January 1st, 2014, the allocation of capital to the different businesses is based on 10% of risk-weighted assets at the beginning of the period.

3- For the calculation of earnings per share, "Group net income for the period" is corrected (reduced in the case of a profit and increased in the case of a loss) for capital gains/losses recorded on partial buybacks (neutral in 2015) and interest, net of tax impact, to be paid to holders of:

- (i) deeply subordinated notes (EUR -111 million in respect of Q3 15 and EUR -330 million for 9M 15),
- (ii) undated subordinated notes recognised as shareholders' equity (EUR +3 million in respect of Q3 15 and EUR +7 million for 9M 15).

Earnings per share is therefore calculated as the ratio of corrected Group net income for the period to the average number of ordinary shares outstanding, excluding own shares and treasury shares but including (a) trading shares held by the Group and (b) shares held under the liquidity contract.

4- Net assets are comprised of Group shareholders' equity, excluding (i) deeply subordinated notes (EUR 9.4 billion), undated subordinated notes previously recognised as debt (EUR 0.4 billion) and (ii) interest payable to holders of deeply subordinated notes and undated subordinated notes, but reinstating the book value of trading shares held by the Group and shares held under the liquidity contract. **Tangible net assets** are corrected for net goodwill in the assets and goodwill under the equity method. In order to calculate Net Asset Value Per Share or Tangible Net Asset Value Per Share, the number of shares used to calculate book value per share is the number of shares issued at September 30th, 2015, excluding own shares and treasury shares but including (a) trading shares held by the Group and (b) shares held under the liquidity contract.

5- The Societe Generale Group's Common Equity Tier 1 capital is calculated in accordance with applicable CRR/CRD4 rules. The fully-loaded **solvency ratios** are presented pro forma for current earnings, net of dividends, for the current financial year, unless specified otherwise. When there is reference to phased-in ratios, these do not include the earnings for the current financial year, unless specified otherwise. The leverage ratio is calculated according to applicable CRR/CRD4 rules including the provisions of the delegated act of October 2014.

6- The Group's **ROTE** is calculated on the basis of tangible capital, i.e. excluding cumulative average book capital (Group share), average net goodwill in the assets and underlying average goodwill relating to shareholdings in companies accounted for by the equity method.

The net income used to calculate ROTE is based on Group net income excluding goodwill write-down, reinstating interest net of tax on deeply subordinated notes for the period (including issuance fees paid, for the period, to external parties and the discount charge related to the issue premium for deeply subordinated notes) and interest net of tax on undated subordinated notes (including issuance fees paid, for the period, to external parties and the discount charge related to the issue premium for undated subordinated notes).

7 – Non-economic items and restatements

Non-economic items correspond to the revaluation of own financial liabilities and DVA. Details of these items, and other items that are restated, are given below for Q3 14, Q3 15, 9M 14 and 9M 15.

In EUR m

Q3 14	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Revaluation of own financial liabilities*	(4)				(3)	Corporate Centre
Accounting impact of DVA*	2				1	Group
Accounting impact of CVA**	(39)				(26)	Group
Provision PEL/CEL	(63)				(39)	French Retail Banking

Q3 15	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Revaluation of own financial liabilities*	447				293	Corporate Centre
Accounting impact of DVA*	(109)				(71)	Group
Accounting impact of CVA**	(14)				(9)	Group
Provision PEL/CEL	(8)				(5)	French Retail Banking

* Non-economic items

**For information

En EUR m

9M 14	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Revaluation of own financial liabilities*	(183)				(120)	Corporate Centre
Accounting impact of DVA*	5				3	Group
Accounting impact of CVA**	56				37	Group
Impairment & capital losses			(525)		(525)	International Retail Banking and Financial Services
Provision PEL/CEL	(78)				(48)	French Retail Banking
Provision for disputes				(200)	(200)	Corporate Centre
Impairment & capital losses			210		210	Corporate Centre

9M 15	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Revaluation of own financial liabilities*	821				538	Corporate Centre
Accounting impact of DVA*	(105)				(69)	Group
Accounting impact of CVA**	3				2	Group
Provision PEL/CEL	(83)				(51)	French Retail Banking
Provision for disputes				(200)	(200)	Corporate Centre

* Non-economic items

**For information

For the calculation of variations when adjusted for changes in Group structure and at constant exchange rates in net banking income, and the calculation of cost to income ratios, the items compared have been adjusted for the effect of the implementation of the accounting standard IFRIC 21 – the principal items for the adjustment of net banking income and operating expenses are detailed below:

En EUR m

	French Retail Banking		International Retail Banking and Financial Services		Global Banking and Investor Solutions		Corporate Centre		Group	
	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15
Total IFRIC 21 impact - NBI			-26						-26	
Total IFRIC 21 impact - costs	-69	-62	-83	-116	-103	-188	-16	-37	-271	-403
<i>o/w SRF</i>		-19		-18		-102		-2		-141
Cost Income(3)	62.9%	62.1%	57.5%	57.8%	70.2%	70.0%			66.5%	65.7%

	International Retail Banking		Financial Services to Corporates		Insurance		Other		Total	
	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15
Total IFRIC 21 impact - NBI	-26		-14	-8	-25	-25	-6	-8	-26	-116
Total IFRIC 21 impact - costs	-38	-75	-14	-8	-25	-25	-6	-8	-83	-116
<i>o/w SRF</i>		-17						-1		-18

	Western Europe		Czech Republic (1)		Romania		Russia		Other Europe (2)		Africa, Asia, Mediterranean Basin and Overseas		Total International Retail Banking	
	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15
Total IFRIC 21 impact - NBI					-20				-6				-26	
Total IFRIC 21 impact - costs	-6	-5	-6	-19	-3	-23	-7	-5	-6	-16	-10	-7	-38	-75
<i>o/w SRF</i>		-1		-15						-1				-17

	Global Markets and Investor Services		Financing and Advisory		Asset & Wealth Management		Total Global Banking and Investor Solutions	
	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15	9M 14	9M 15
Total IFRIC 21 impact - NBI								
Total IFRIC 21 impact - costs	-69	-144	-30	-39	-4	-5	-103	-188
<i>o/w SRF</i>		-88		-12		-2		-102

- (1) In the Czech Republic, a contribution of EUR -23 million to the local fund securing deposits booked under Net Banking Income in 2014 is reported under costs as from 2015
- (2) In "Other Europe", a contribution of EUR -8m to the local fund securing deposits booked under Net Banking Income in 2014 is reported under costs as from 2015
- (3) Excluding revaluation of own financial liabilities, DVA, PEL-CEL and 25% IFRIC 21

NB (1) The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding rules.

NB (2) All the information on the results for the period (notably: press release, downloadable data, presentation slides and supplement) is available on Societe Generale's website www.societegenerale.com in the "Investor" section.

11 - QUARTERLY SERIES

<i>(in millions of euros)</i>	Q1 14	Q2 14	Q3 14	Q4 14	2014	Q1 15	Q2 15	Q3 15
French Retail Banking								
Net banking income	2,073	2,066	2,019	2,117	8,275	2,055	2,153	2,162
Operating expenses	-1,380	-1,269	-1,285	-1,423	-5,357	-1,391	-1,304	-1,326
<i>Gross operating income</i>	693	797	734	694	2,918	664	849	836
Net cost of risk	-232	-269	-237	-303	-1,041	-230	-183	-201
<i>Operating income</i>	461	528	497	391	1,877	434	666	635
Net income from companies accounted for by the equity method	10	12	13	10	45	15	7	15
Net income from other assets	-5	1	-6	-11	-21	-17	-2	0
Income tax	-174	-201	-186	-143	-704	-159	-252	-240
<i>Net income</i>	292	340	318	247	1,197	273	419	410
O.w. non controlling interests	1	-8	1	-1	-7	0	0	0
<i>Group net income</i>	291	348	317	248	1,204	273	419	410
Average allocated capital	10,166	10,101	9,892	9,601	9,940	9,743	9,821	9,754
(in millions of euros)								
International Retail Banking & Financial Services								
Net banking income	1,790	1,887	1,899	1,848	7,424	1,782	1,854	1,888
Operating expenses	-1,119	-1,041	-1,048	-1,071	-4,279	-1,157	-1,047	-1,018
<i>Gross operating income</i>	671	846	851	777	3,145	625	807	870
Net cost of risk	-378	-312	-378	-374	-1,442	-333	-287	-302
<i>Operating income</i>	293	534	473	403	1,703	292	520	568
Net income from companies accounted for by the equity method	7	11	13	19	50	14	7	8
Net income from other assets	3	0	-1	-200	-198	-25	-1	-1
Impairment losses on goodwill	-525	0	0	0	-525	0	0	0
Income tax	-82	-144	-128	-105	-459	-81	-146	-158
<i>Net income</i>	-304	401	357	117	571	200	380	417
O.w. non controlling interests	39	67	46	49	201	61	68	75
<i>Group net income</i>	-343	334	311	68	370	139	312	342
Average allocated capital	9,564	9,335	9,676	9,727	9,576	9,513	9,667	9,641

<i>(in millions of euros)</i>	Q1 14	Q2 14	Q3 14	Q4 14	2014	Q1 15	Q2 15	Q3 15
o.w. International Retail Banking								
Net banking income	1,288	1,358	1,374	1,330	5,350	1,210	1,261	1,285
Operating expenses	-833	-802	-797	-812	-3,244	-838	-799	-747
Gross operating income	455	556	577	518	2,106	372	462	538
Net cost of risk	-367	-291	-355	-342	-1,355	-277	-239	-281
Operating income	88	265	222	176	751	95	223	257
Net income from companies accounted for by the equity method	4	3	4	3	14	4	4	3
Net income from other assets	3	0	-1	-200	-198	0	-1	-1
Impairment losses on goodwill	-525	0	0	0	-525	0	0	0
Income tax	-22	-60	-53	-38	-173	-22	-51	-58
Net income	-452	208	172	-59	-131	77	175	201
O.w. non controlling interests	35	64	42	45	186	57	66	72
Group net income	-487	144	130	-104	-317	20	109	129
Average allocated capital	5,984	5,845	6,058	5,991	5,969	5,758	5,878	5,735
o.w. Financial Services to Corporates and Insurance								
Net banking income	504	529	529	523	2,085	569	587	600
Operating expenses	-275	-241	-247	-253	-1,016	-294	-265	-264
Gross operating income	229	288	282	270	1,069	275	322	336
Net cost of risk	-21	-20	-23	-24	-88	-25	-22	-23
Operating income	208	268	259	246	981	250	300	313
Net income from companies accounted for by the equity method	5	6	10	16	37	10	3	5
Net income from other assets	0	0	0	0	0	0	0	0
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-66	-86	-81	-78	-311	-80	-95	-100
Net income	147	188	188	184	707	180	208	218
O.w. non controlling interests	1	1	2	2	6	1	2	1
Group net income	146	187	186	182	701	179	206	217
Average allocated capital	3,434	3,373	3,508	3,632	3,487	3,636	3,707	3,802
o.w. Insurance								
Net banking income	182	191	193	191	757	205	205	206
Operating expenses	-92	-66	-71	-71	-300	-102	-74	-75
Gross operating income	90	125	122	120	457	103	131	131
Net cost of risk	0	0	0	0	0	0	0	0
Operating income	90	125	122	120	457	103	131	131
Net income from companies accounted for by the equity method	0	0	0	0	0	0	0	0
Net income from other assets	0	0	0	0	0	0	0	0
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-29	-40	-39	-37	-145	-33	-42	-42
Net income	61	85	83	83	312	70	89	89
O.w. non controlling interests	0	0	1	2	3	0	1	0
Group net income	61	85	82	81	309	70	88	89
Average allocated capital	1,526	1,528	1,582	1,609	1,561	1,639	1,645	1,663
o.w. Financial Services to Corporates								
Net banking income	322	338	336	332	1,328	364	382	394
Operating expenses	-183	-175	-176	-182	-716	-192	-191	-189
Gross operating income	139	163	160	150	612	172	191	205
Net cost of risk	-21	-20	-23	-24	-88	-25	-22	-23
Operating income	118	143	137	126	524	147	169	182
Net income from companies accounted for by the equity method	5	6	10	16	37	10	3	5
Net income from other assets	0	0	0	0	0	0	0	0
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-37	-46	-42	-41	-166	-47	-53	-58
Net income	86	103	105	101	395	110	119	129
O.w. non controlling interests	1	1	1	0	3	1	1	1
Group net income	85	102	104	101	392	109	118	128
Average allocated capital	1,909	1,845	1,925	2,023	1,926	1,997	2,062	2,139
o.w. other								
Net banking income	-2	0	-4	-5	-11	3	6	3
Operating expenses	-11	2	-4	-6	-19	-25	17	-7
Gross operating income	-13	2	-8	-11	-30	-22	23	-4
Net cost of risk	10	-1	0	-8	1	-31	-26	2
Operating income	-3	1	-8	-19	-29	-53	-3	-2
Net income from companies accounted for by the equity method	-2	2	-1	0	-1	0	0	0
Net income from other assets	0	0	0	0	0	-25	0	0
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	6	2	6	11	25	21	0	0
Net income	1	5	-3	-8	-5	-57	-3	-2
O.w. non controlling interests	3	2	2	2	9	3	0	2
Group net income	-2	3	-5	-10	-14	-60	-3	-4
Average allocated capital	146	118	110	105	120	119	82	104

<i>(in millions of euros)</i>	Q1 14	Q2 14	Q3 14	Q4 14	2014	Q1 15	Q2 15	Q3 15
Global Banking and Investor Solutions								
Net banking income	2,127	2,295	2,115	2,189	8,726	2,590	2,675	2,000
Operating expenses	-1,538	-1,546	-1,537	-1,677	-6,298	-1,874	-1,760	-1,562
Gross operating income	589	749	578	512	2,428	716	915	438
Net cost of risk	-54	28	-27	-28	-81	-50	-56	-68
Operating income	535	777	551	484	2,347	666	859	370
Net income from companies accounted for by the equity method	25	19	28	26	98	37	19	31
Net income from other assets	0	-5	0	0	-5	-1	8	-1
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-127	-186	-118	-84	-515	-176	-190	-76
Net income	433	605	461	426	1,925	526	696	324
O.w. non controlling interests	3	4	5	4	16	4	5	4
Group net income	430	601	456	422	1,909	522	691	320
Average allocated capital	12,419	12,742	13,299	13,683	13,036	13,544	15,526	15,037
o.w. Global Markets & Investor Services from 2014								
Net banking income	1,413	1,491	1,322	1,402	5,628	1,770	1,732	1,185
o.w. Equities	653	496	435	652	2,236	853	799	411
o.w. FICC	556	711	620	463	2,350	584	607	479
o.w. Prime Services	31	101	104	117	353	144	142	143
o.w. Securities Services	173	183	163	170	689	188	184	152
Operating expenses	-1,008	-1,032	-992	-1,094	-4,126	-1,295	-1,189	-995
Gross operating income	405	459	330	308	1,502	475	543	190
Net cost of risk	-10	2	-21	-6	-35	-5	-26	-7
Operating income	395	461	309	302	1,467	470	517	183
Net income from companies accounted for by the equity method	-2	-1	0	3	0	1	2	2
Net income from other assets	0	0	0	2	2	-1	0	1
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-106	-118	-70	-84	-378	-133	-132	-36
Net income	287	342	239	223	1,091	337	387	150
O.w. non controlling interests	2	3	5	2	12	3	3	5
Group net income	285	339	234	221	1,079	334	384	145
Average allocated capital	7,936	7,995	8,278	8,410	8,155	7,996	9,163	8,365
o.w. Financing and Advisory								
Net banking income	453	546	520	541	2,060	522	685	561
Operating expenses	-323	-312	-323	-345	-1,303	-367	-375	-361
Gross operating income	130	234	197	196	757	155	310	200
Net cost of risk	-43	27	-4	-20	-40	-30	-28	-60
Operating income	87	261	193	176	717	125	282	140
Net income from companies accounted for by the equity method	0	0	1	-1	0	9	-14	0
Net income from other assets	0	-8	-1	-1	-10	0	9	-2
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-8	-50	-34	1	-91	-22	-40	-26
Net income	79	203	159	175	616	112	237	112
O.w. non controlling interests	0	2	-1	2	3	0	2	-2
Group net income	79	201	160	173	613	112	235	114
Average allocated capital	3,454	3,698	4,024	4,251	3,857	4,564	5,314	5,534
o.w. Asset & Wealth Management								
Net banking income	261	258	273	246	1,038	298	258	254
o.w. Lyxor	48	50	49	55	202	52	52	44
o.w. Private banking	207	201	219	188	815	240	200	204
o.w. other	6	7	5	3	21	6	6	6
Operating expenses	-207	-202	-222	-238	-869	-212	-196	-206
Gross operating income	54	56	51	8	169	86	62	48
Net cost of risk	-1	-1	-2	-2	-6	-15	-2	-1
Operating income	53	55	49	6	163	71	60	47
Net income from companies accounted for by the equity method	27	20	27	24	98	27	31	29
Net income from other assets	0	3	1	-1	3	0	-1	0
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	-13	-18	-14	-1	-46	-21	-18	-14
Net income	67	60	63	28	218	77	72	62
O.w. non controlling interests	1	-1	1	0	1	1	0	1
Group net income	66	61	62	28	217	76	72	61
Average allocated capital	1,029	1,050	997	1,023	1,025	984	1,049	1,138

<i>(in millions of euros)</i>	Q1 14	Q2 14	Q3 14	Q4 14	2014	Q1 15	Q2 15	Q3 15
Corporate Centre								
Net banking income	-334	-348	-157	-25	-864	-74	187	314
o.w. financial liabilities	-158	-21	-4	44	-139	62	312	447
Operating expenses	-36	24	-50	-41	-103	-20	-13	-72
Gross operating income	-370	-324	-207	-66	-967	-94	174	242
Net cost of risk	-3	-199	0	-201	-403	0	-198	0
Operating income	-373	-523	-207	-267	-1,370	-94	-24	242
Net income from companies accounted for by the equity method	11	7	-15	17	20	2	9	2
Net income from other assets	0	206	0	127	333	9	-12	1
Impairment losses on goodwill	0	0	0	0	0	0	0	0
Income tax	180	129	37	-44	302	46	-9	-155
Net income	-182	-181	-185	-167	-715	-37	-36	90
O.w. non controlling interests	27	23	17	22	89	29	35	36
Group net income	-209	-204	-202	-189	-804	-66	-71	54
Group								
Net banking income	5,656	5,900	5,876	6,129	23,561	6,353	6,869	6,364
Operating expenses	-4,073	-3,832	-3,920	-4,212	-16,037	-4,442	-4,124	-3,978
Gross operating income	1,583	2,068	1,956	1,917	7,524	1,911	2,745	2,386
Net cost of risk	-667	-752	-642	-906	-2,967	-613	-724	-571
Operating income	916	1,316	1,314	1,011	4,557	1,298	2,021	1,815
Net income from companies accounted for by the equity method	53	49	39	72	213	68	42	56
Net income from other assets	-2	202	-7	-84	109	-34	-7	-1
Impairment losses on goodwill	-525	0	0	0	-525	0	0	0
Income tax	-203	-402	-395	-376	-1,376	-370	-597	-629
Net income	239	1,165	951	623	2,978	962	1,459	1,241
O.w. non controlling interests	70	86	69	74	299	94	108	115
Group net income	169	1,079	882	549	2,679	868	1,351	1,126
Average allocated capital	42,171	42,206	42,908	43,277	42,641	43,674	44,766	45,437
Group ROE (after tax)	0.8%	9.3%	7.2%	4.0%	5.3%	6.9%	11.2%	9.0%

Societe Generale

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

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